

24st September 2019

PT. Instrumentation Engineering and Services
Ruko Mutiara Taman Palem Blok B3 No.73
Jl. Kamal Outer Ring Road
Cengkareng, Jakarta Barat, 11730

RE: Letter of Representative

TO WHOM IT MAY CONCERN

We, Engtek Pte Ld, Besta distributor hereby appoint PT. Instrumentation Engineering and Services as our authorised subdistributor to represent **Engtek Pte Ltd** for sales of the following products:-

- Besta (Switzerland)
- Diesse (Italy)
- Tianmin (China)
- KSR Kuebler (Germany)
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In the sales territory of Indonesia for the following industry:

- Oil & Gas
- EPC
- Power Plant
- Petrochemical Plant
- Mining

We will support PT. Instrumentation Engineering and Services in technical and after sales aspects for all tenders and enquiries receive from public and private costumers.

This authorisation will be valid 1 year from abovementioned date unless otherwise advise .

Sincerely yours,



YUNOS RAMLI
Product Manager